



Minutes of the Eighteenth Annual General Meeting of the Brewers Guild of New Zealand Incorporated

11am on 3 August 2024 at 16Tun, Auckland and via Zoom.

1. Welcome & Opening Remarks

Chairman Brian Watson, formally opened the meeting at 11.07am confirming that the meeting was being held in person and via Zoom. Chairman, Brian Watson welcomed fellow board members and attendees. Mr Watson confirmed that apologies were received from: Andi Hickey and Becs Cope, Beer Baroness; Anna Wilson, Cassels Brewery and Ava Nakagawa, Beer Baroness.

2. Confirmation of Notice

Melanie Kees confirmed that notice of the Annual General Meeting had been circulated by email, announced on the Brewers Guild Website and shared via the newsletter and facebook to members – a formal note advising of the AGM date was announced to members on Friday 21 June, 2024.

3. Meeting Attendance

Melanie Kees confirmed that quorum for the meeting had been achieved through attendance. A list of meeting attendees and proxies is in **Appendix A** to these minutes. There were no apologies received.

4. Minutes of the 2023 AGM

The meeting considered the minutes of the 2023 Annual General Meeting of the Brewers Guild which had been circulated in advance of the meeting.

MOTION

'That the Minutes of the 17th Annual General Meeting of the Brewers Guild of New Zealand held on 18 October 2022 be accepted as true and correct.'

Motion: Sebastian Burke, Burkes Brewin Co

Seconded: Heidi Crockett, Colab Brewing

APPROVED

5. Chairman's Report

The Chairmans Report was shared via the Annual Review which was circulated via the meeting. Rather than reading this out, Chairman Brian Watson ask if there were any question of comments on the report. There were none.

6. Executive Directors Report

Chair Brian Watson, advised attendees that the Executive Director report/ Year in review was circulated in the Annual Review and requested members in attendance to ask any questions they may have in regards to the report. There were none.

7. Financial Report

Chairman, Brian Watson spoke to the financial statements.

Mr Watson confirmed that the financial reports had been circulated prior to the Annual General meeting. The 2023-24 year continued the trend of the year before with the guild posting a profit.

Our Goal over the past two and a half years has been to have an internal focus. To build both our community and our financial reserves to ensure that we have a strong foundation and that we focus on our core business – supporting and adding value to our members as well as advocating for the industry.

This improved focus and reduction in unnecessary spending has not only delivered positive financial results but it has given us a solid foundation so we can continue to build on the work we can deliver for members.

Some points to note:

- Income was improved thanks to our generous sponsors, entries income at the awards and membership fees.
- Marketing was reduced due to our internal focus; however, media coverage and general exposure of the industry was greatly improved at no increase in costs
- Cost of running the Judging increased somewhat due to increased costs in accommodation, catering and competition manager
- Members website showed an increased – this is the new website launched earlier this year

- Competition/Awards continue to be worthwhile to meet the KPI of improving beer quality in NZ, but as a business function we also do make a profit.
- We continue to operate within our means and show a healthy amount of cash in the bank considering the amount of work we continue to deliver
- Please also do note that the 'related party transactions' i.e. the Board are payments from those individuals/respective organisations to the Guild as membership fees not the other way around.

Mr Watson asked if there were any further questions around the EOY Financials, of which there were none.

MOTION

'That the Financial Statements for the Brewers Guild of New Zealand for the Year Ended 31 March 2024 be accepted as true and correct.'

Motion: Eddie Gapper, Altitude Brewing

Seconded: Michael Oosthuizen, Db Breweries

APPROVED

8. Election of Board

This year we received three nominations for three positions on the board therefore there is no need to have an election.

I'd like to welcome back onto the board – Eddie Gapper, Mark Limber and myself!

Please can I ask two members to move and second these board appointments.

MOTION

'That the election results are accepted, and the new Directors for the Brewers Guild of New Zealand board are accepted'.

Motion: Heidi Crockett, Colab Brewing

Seconded: Alyssa Hodgson, Lion

APPROVED

9. Adoption of the new Constitution

At last years' AGM we advised the membership that we were reviewing the Guild constitution to meet the requirements of the Incorporated Societies Act 2022. The new constitution has been shared with the membership for review and we have asked member

to vote on the adoption of the new constitution.

We can confirm that the majority vote of 52% was Yes to adopt the new constitution.
The new constitution will be filed with the Societies Office.

10. General Business & Close of Meeting

Mr Watson concluded the meeting by sharing plans for an economic impact report based on the result from the Industry scope survey that was shared with members. Mr Watson started by thanking those members that completed the survey and advised that it was the best response to a survey the Guild had ever seen.

The purpose of this was to gather information on the state of the industry but to also help position the industry in a positive way via media campaigns, and stories. He said that a key part of the gathering this information is to engage a consulting company to conduct a comprehensive economic analysis of the brewing industry in NZ, also focusing on the broader socio-economic impacts on communities, tourism and social connections.

The cost of this will be over \$10k and is something that as a member association is high on our list of priorities. He explained that as an industry we need to ensure we have data and commentary that can help us 'arrange ourselves in a slightly more offensive posture' when it comes to having a positive voice for our industry. The information in this report will also be available to all members to use when you need some positive commentary to help support your business and position in your communities.

Mr Watson assured the members that the board is aware that this is not an insignificant investment, however as long as members are happy it will be a wise investment going forward.

He asked if there were any questions about the survey or the report, of which there were none. There was also no further business so the meeting was closed at 11:15am.

APPENDIX A – MEETING ATTENDANCE

BREWERY MEMBER	
Burkes Brewing	Sebastian Burke
Hop Federation	Simon Nicholas
Wigram Brewing	PJ Wiemers
Eruption Brewing	Scott Culvert
Sprig + Fern	Tracy Banner
Sprig + Fern	Jeff Lepa
Altitude Brewing	Eddie Gapper
Good George Brewing	Brian Watson
Lion	Alyssa Hodgson
DB Breweries	Michael Oosthuizen
Colab Brewing	Heidi Crockett
Colab Brewing	Martyn Crockett
Behemoth Brewing	Andrew Childs
Behemoth Brewing	Olly Munro
Mount Brewing	Pawel Lewandowski
Isthmus Brewing	Hamish Ward
Isthmus Brewing	Caroline Muller-Ward
Brave Brewing	Gemma Smith
Brave Brewing	Matt Smith
DNA Brewing	David Nicholls
8 Wired	Søren Eriksen
Volstead	Jason Ray
Waitoa	Mark Davey
Brewaucracy	Greig McGill
Three Boys	Ralph Bungard
Garage Project	Peter Fenton
Steam	Shane Morley
Two Thumb	Mark Limber